# COMPARISON OF HEDONIC METHOD AND MATCHED MODELS METHOD USING SCANNER DATA: 

THE CASE OF PCs, TVs AND DIGITAL CAMERAS

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In this paper, price indexes measured by the matched models method - month-to-month chaining of average price relatives to the previous month among items sold in the previous month and the observation month both - are compared with hedonic indexes using scanner data for PCs, color television sets and digital (still) cameras ${ }^{1)}$ for the purpose of clarifying appropriate methodologies of quality adjustment and elementary index compilation for prices of electric appliances.

## Methodology

We use formula (15) - (19) for compiling five kinds of chained indexes using the matched models method while we apply three kinds of chained hedonic indexes. One of the three hedonic methods ('the two-period method') is to apply a regression model containing an indicator $d_{t+1}$ for the later period to the data for two consecutive periods in order to estimate the average price change between the two periods from the indicator coefficient $\beta_{t}$, and chain them up to obtain a chained hedonic index as shown in (1) and (2). The second one ('the single-period method') is to apply a regression model to the data for each period, and estimate the geometric mean of the price relative for the average specification in the former period and that of the later period using the two sets of estimated regression parameters for both periods, and chain them up to obtain a chained hedonic index as shown in (3) - (10). The rest one ('the two-period method with an indicator for new models') is to split an indicator for the later period into two indicators - an indicator $e_{t+1}$ for new models not sold in the former period and an indicator $d_{t+1}$ for the existed models sold in the former period in order to estimate effects of introduction of new models explicitly as shown in (11) and (12). Another difference of 'the two-period method with an indicator for new models' from 'the two-period method' is in that the existed models not sold in the later month are excluded from regression analysis (See Moreau (1996)).

Each item is assigned a weight proportionate to a number of units sold in the relevant period when hedonic regressions are performed. Monthly, quarterly and yearly period are chosen for 'the two-period method' for the purpose of examining effects of period taken. Only monthly period is chosen for the other two methods. All chained indexes calculated as mentioned above are re-based on 1995 annual average.

In the case of PCs, generation indicators for duration from the first appearance on the market are judged significant on average, and incorporated into the regression models (1), (3) and (11). Needless to say, new PCs are introduced in very short cycle. On the other hand, there are many relatively old items on the market unexpectedly although sales volume of each old item is very small. An maker's indicator for items produced by Apple is also incorporated into the regression models (1), (3) and (11). Indicators for other makers are judged not significant stably. Test calculations showed the regression models containing all makers' indicators yield almost the same results with the simpler regression models with an Apple's indicator only. Some features such as built-in CD-ROM drive and pre-installed software, which are supposed to have effect on prices of products to some extent, are excluded from hedonic regression models because test calculations indicate their contribution to price level tends to be insignificant or very week.

In the case of TVs, generation indicators for duration from the first appearance on the market are judged insignificant. All makers' indicators are incorporated into regression models (1), (3) and (11). Although it may be better to categorize TV makers according to their ratings, an indicator is assigned to each individual maker in this paper. One of the reasons is that their ratings possibly have changed recently.

[^0]As for digital cameras, we only use free sample data for test use, in which a number of models and duration of the observation are limited, we apply a fixed hedonic regression model containing indicators assigned to the observation periods one-to-one ('the single-regression method') to the whole sample data as shown in (13) instead of chained hedonic indexes mentioned above.

## - The two-period method

$\ln \left(p_{t}\right.$ or $\left.p_{t+1}\right)=\alpha_{t}+\beta_{t} d_{t+1}+\sum_{k} \chi_{t, k} x_{k}+\varepsilon$
chained hedonic index $=\prod_{t} \exp \beta_{t}$
where
$p_{t}$ : average unit price of an individual model in the period $t$
$d_{t+1}=\left\{\begin{array}{ll}1 & \text { in the case of } p_{t+1} \\ 0 & \text { others }\end{array}\right.$ :indicator for the period $t+1$
$x_{k}$ : variable for characteristic $k$
$\alpha_{t}, \beta_{t}, \chi_{t, k}$ : partial regression coefficient

## - The single-period method

$$
\begin{equation*}
\ln p_{t}=\alpha_{t}+\sum_{k} \chi_{t, k} x_{k}+\varepsilon \tag{3}
\end{equation*}
$$

Substitute average spec. $\left\{\bar{x}_{t, k}\right\}$ in the period $t$ for variab les $\left\{x_{k}\right\}$ in (3).
$\ln \bar{p}_{t}=\alpha_{t}+\sum_{k} \chi_{t, k} \bar{x}_{t, k}$
$\ln \bar{p}_{t+1}=\alpha_{t+1}+\sum_{k} \chi_{t+1, k} \bar{x}_{t, k}$
chained hedonic index - average spec. in the earlier period $t=\prod_{t} \frac{\bar{p}_{t+1}}{\bar{p}_{t}}$

Substitute average spec. $\left\{\bar{x}_{t+1, k}\right\}$ in the period $t+1$ for variables $\left\{x_{k}\right\}$ in (3).
$\ln \hat{p}_{t}=\alpha_{t}+\sum_{k} \chi_{t, k} \bar{x}_{t+1, k}$
$\ln \hat{p}_{t+1}=\alpha_{t+1}+\sum_{k} \chi_{t+1, k} \bar{x}_{t+1, k}$
chained hedonic index - average spec. in the later period $t+1=\prod_{t} \frac{\hat{p}_{t+1}}{\hat{p}_{t}}$
chained hedonic index - geometric mean of (6) and (9) $=\prod_{t} \sqrt{\frac{\bar{p}_{t+1}}{\bar{p}_{t}} \frac{\hat{p}_{t+1}}{\hat{p}_{t}}}$

- The two-period method with an indicator for new models
$\ln \left(p_{t}\right.$ or $\left.p_{t+1}\right)=\alpha_{t}+\widetilde{\beta}_{t} \tilde{d}_{t+1}+\gamma_{t} e_{t+1}+\sum_{k} \chi_{t, k} x_{k}+\varepsilon$
chained hedonic index $=\prod_{t} \exp \left(\frac{1+s_{t+1}}{2} \widetilde{\beta}_{t}+\frac{1-s_{t+1}}{2} \gamma_{t}\right)$
where
$\tilde{d}_{t+1}=\left\{\begin{array}{ll}1 \text { in the case of } p_{t+1} \text { of an existed model } \\ 0 & \text { others }\end{array} \quad:\right.$ indicator for the period $t+1$
$e_{t+1}=\left\{\begin{array}{lll}1 & \text { in the case of } & p_{t+1} \text { of a model not sold } \\ 0 & \text { others } & \text { in the period } t\end{array}:\right.$ indicator for new models
$s_{t+1}$ : the existed models' share in the total sales in the later period $t+1$ note that $p_{t} \mathrm{~s}$ of models not sold in the later period $t+1$ are excluded.


## - The single-regression method

$\ln p_{t}=\alpha+\sum_{t \neq 0} \beta_{t} d_{t}+\sum_{k} \chi_{k} x_{k}+\varepsilon$
hedonic $\mathrm{index}=\exp \beta_{t}$
where
$p_{t}$ : average unit price of a model in the period $t$
$d_{t}=\left\{\begin{array}{ll}1 & \text { in the case of } p_{t} \\ 0 & \text { others }\end{array}:\right.$ indicator for the period $t$
$x_{k}$ : variable for characteristic $k$
$\alpha_{t}, \beta_{t}, \chi_{k}:$ partial regression coefficient

## - Chained indexes using the matched models method

chained Laspeyres $=\prod_{m} L_{m}=\prod_{m} \frac{\sum_{i} q_{m, i} p_{m+1, i}}{\sum_{i} q_{m, i} p_{m, i}}=\prod_{m} \frac{\sum_{i} w_{m, i}\left(\frac{p_{m+1, i}}{p_{m, i}}\right)}{\sum_{i} w_{m, i}}=\prod_{m} \sum_{i} s_{m, i}\left(\frac{p_{m+1, i}}{p_{m, i}}\right)$
chained Paashe $=\prod_{m} P_{m}=\prod_{m} \frac{\sum_{i} q_{m+1, i} p_{m+1, i}}{\sum_{i} q_{m+1, i} p_{m, i}}=\prod_{m} \frac{\sum_{i} w_{m+1, i}}{\sum_{i} \frac{w_{m+1, i}}{\left(\frac{p_{m+1, i}}{p_{m, i}}\right)}}=\prod_{m} \frac{1}{\sum_{i} \frac{s_{m+1, i}}{\left(\frac{p_{m+1, i}}{p_{m, i}}\right)}}$
chained Fisher $=\prod_{m} F_{m}=\prod_{m} \sqrt{L_{m} P_{m}}$
chained geometric- mean $=\prod_{m} G_{m}=\prod_{m} \prod_{i}\left(\frac{p_{m+1, i}}{p_{m, i}}\right)^{s_{m, i}}$
chained Tornqvist $=\prod_{m} T_{m}=\prod_{m} \prod_{i}\left(\frac{p_{m+1, i}}{p_{m, i}}\right)^{\frac{s_{m, i}+s_{m+1, i}}{2}}$
where
$q_{m, i}:$ number of units of model $i$ sold in month $m$,
$p_{m, i}$ : average unit price of model $i$ in month $m$
$w_{m, i}=q_{m, i} p_{m, i}, s_{m, i}=\frac{w_{m, i}}{\sum_{i} w_{m, i}}$
note that calculation is performed using all models sold in month $m$ and $m+1$.

## Results

Part of hedonic regression parameter estimates is presented in Annex 1 and 2 in the case of PCs, in Annex 3 and 4 in the case of color TVs and in Annex 5 in the case of digital cameras.

- PCs

As shown in Chart 2, three kinds of chained hedonic calculations using monthly data - 'the two-period method', 'the single-period method' (geometric-mean) and 'the two-period method with an indicator for new models' - yield indexes close to each other in the case of PCs. Among those three indexes, index derived from 'the two-period method' using monthly data is slightly higher than those of the other two methods. Taking it consideration that index derived from 'the twoperiod method with an indicator for new models' is close to that of 'the single-period method', introduction of new models supposedly forces hedonic regression parameters to change from the previous month.

Chained indexes derived from the matched models method fall rapidly similarly to (chained) hedonic indexes as noted by several experts (Turvey (1999), Bascher and Lacroix (1999) and Lowe (1999)). However, the formers seem to be slightly higher than chained hedonic indexes calculated from monthly data as shown in Chart 1 and 2. This fact indicates prices of new models tend to be lower than prices of the quality-equivalent existed models. Comparison between (logarithm of)
decrease rates of chained indexes derived from the matched models method and indicator coefficients for new models estimated by 'the two-period method with an indicator for new models' also reveals that the later is twice as low as the formers on average as shown in Chart 3. In other words, prices of new models are about the same with those of the quality-equivalent existed models in the next month.

As shown in Chart 3, price level of new models tends to be higher relative to the qualityequivalent existed models before the introduction of Windows98 into the market. At that time, it was said that retailers were unwilling to down prices of new models because sales of PCs fell down, and the existed models remained in stock. Our results coincide with this speculation, and this fact indicates price level of new models depend on market conditions to some extent.

Chart 1. Price indexes for PCs (1995 average $=100)$


Chart 2. Chained hedonic indexes and chained indexes using matched models (in the case of PCs)

|  |  | hedonic (1995 average $=100$ ) |  |  |  |  |  |  | matched models (1995 average = 100) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | yearly | quarterly | monthly |  |  |  |  | monthly |  |  |  |
|  |  | twoperiod | twoperiod | twoperiod | single-period |  |  | two-period with an indicator for new models | chained Fisher | chained <br> Tornqvist | chained <br> Laspeyres | chained geometric -mean |
|  |  | geometricmean |  |  | average in period t | average in period $\mathrm{t}+1$ |  |  |  |  |  |
| 1995 | average |  | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1996 | average | 73.0 | 50.8 | 48.6 | 48.0 | 50.9 | 45.3 | 48.0 | 52.0 | 52.5 | 53.3 | 52.2 |
| 1997 | average | 52.1 | 31.2 | 28.9 | 28.6 | 30.8 | 26.6 | 28.1 | 30.5 | 30.9 | 31.7 | 30.7 |
| 1998 | average | 39.0 | 19.3 | 17.2 | 16.8 | 18.5 | 15.3 | 16.4 | 17.8 | 18.1 | 18.8 | 18.0 |
| 1995 | Jan - Mar |  | 129.2 | 129.9 | 130.7 | 128.6 | 132.7 | 130.3 | 125.8 | 125.7 | 124.3 | 125.3 |
|  | Apr - Jun |  | 114.0 | 113.6 | 114.0 | 113.7 | 114.3 | 113.9 | 112.2 | 112.1 | 111.9 | 112.3 |
|  | Jul - Sep |  | 88.9 | 89.4 | 88.9 | 89.2 | 88.5 | 89.1 | 91.5 | 91.6 | 91.7 | 91.2 |
|  | Oct - Dec |  | 67.9 | 67.1 | 66.5 | 68.5 | 64.4 | 66.6 | 70.5 | 70.7 | 72.1 | 71.3 |
| 1996 | Jan - Mar |  | 58.8 | 57.1 | 56.3 | 59.1 | 53.7 | 56.4 | 60.7 | 61.2 | 62.0 | 61.0 |
|  | Apr - Jun |  | 54.5 | 52.0 | 51.3 | 54.1 | 48.6 | 51.3 | 55.5 | 56.1 | 57.0 | 55.9 |
|  | Jul - Sep |  | 48.3 | 46.1 | 45.6 | 48.6 | 42.8 | 45.5 | 49.4 | 49.9 | 50.5 | 49.5 |
|  | Oct - Dec |  | 41.7 | 39.4 | 38.9 | 41.8 | 36.2 | 38.7 | 42.3 | 42.7 | 43.4 | 42.4 |
| 1997 | Jan - Mar |  | 36.1 | 33.6 | 33.2 | 35.7 | 31.0 | 32.8 | 36.4 | 36.8 | 37.4 | 36.4 |
|  | Apr - Jun |  | 33.3 | 30.8 | 30.5 | 32.7 | 28.4 | 29.9 | 32.8 | 33.2 | 34.0 | 33.0 |
|  | Jul - Sep |  | 29.8 | 27.5 | 27.3 | 29.4 | 25.4 | 26.7 | 28.7 | 29.1 | 29.8 | 28.8 |
|  | Oct - Dec |  | 25.7 | 23.6 | 23.4 | 25.3 | 21.6 | 22.8 | 24.2 | 24.6 | 25.4 | 24.5 |
| 1998 | Jan - Mar |  | 22.9 | 20.8 | 20.6 | 22.4 | 18.9 | 20.0 | 21.1 | 21.4 | 22.2 | 21.4 |
|  | Apr - Jun |  | 20.8 | 18.5 | 18.2 | 20.0 | 16.6 | 17.7 | 18.8 | 19.1 | 20.0 | 19.2 |
|  | Jul - Sep |  | 17.7 | 15.5 | 15.1 | 16.9 | 13.6 | 14.8 | 16.4 | 16.6 | 17.3 | 16.6 |
|  | Oct - Dec |  | 15.8 | 13.7 | 13.4 | 14.9 | 12.0 | 13.1 | 14.9 | 15.2 | 15.7 | 15.0 |
| 1999 | Jan - Mar |  | 14.0 | 11.8 | 11.4 | 12.8 | 10.2 | 11.3 | 13.6 | 13.8 | 14.2 | 13.5 |
|  | Apr - Jun |  | 12.8 | 10.5 | 10.1 | 11.4 | 9.0 | 10.2 | 12.6 | 12.8 | 13.0 | 12.3 |
| average $\mathrm{R}^{2}$ |  | 0.7665 | 0.8803 | 0.8893 | 0.8927 |  |  | 0.8924 |  |  |  |  |
| average adj. $\mathrm{R}^{2}$ |  | 0.7645 | 0.8786 | 0.8871 | 0.8886 |  |  | 0.8900 |  |  |  |  |
| Year-to-year change (in percent) |  |  |  |  |  |  |  |  |  |  |  |  |
| 1996 | average | -27.0 | -49.2 | -51.4 | -52.0 | -49.1 | -54.7 | -52.0 | -48.0 | -47.5 | -46.7 | -47.8 |
| 1997 | average | -28.6 | -38.5 | -40.6 | -40.5 | -39.5 | -41.4 | -41.5 | -41.2 | -41.1 | -40.6 | -41.2 |
| 1998 | average | -25.1 | -38.2 | -40.6 | -41.1 | -39.7 | -42.5 | -41.6 | -41.7 | -41.5 | -40.6 | -41.2 |
| 1996 | Jan - Mar |  | -54.5 | -56.1 | -56.9 | -54.0 | -59.5 | -56.7 | -51.8 | -51.3 | -50.1 | -51.3 |
|  | Apr - Jun |  | -52.2 | -54.3 | -55.0 | -52.4 | -57.4 | -55.0 | -50.5 | -50.0 | -49.0 | -50.2 |
|  | Jul - Sep |  | -45.7 | -48.4 | -48.7 | -45.5 | -51.6 | -48.9 | -46.0 | -45.5 | -44.9 | -45.7 |
|  | Oct - Dec |  | -38.6 | -41.3 | -41.5 | -39.1 | -43.8 | -42.0 | -40.0 | -39.5 | -39.8 | -40.6 |
| 1997 | Jan - Mar |  | -38.7 | -41.1 | -41.0 | -39.6 | -42.3 | -41.8 | -40.1 | -39.9 | -39.7 | -40.3 |
|  | Apr - Jun |  | -38.8 | -40.8 | -40.6 | -39.6 | -41.6 | -41.6 | -40.9 | -40.8 | -40.4 | -41.0 |
|  | Jul - Sep |  | -38.2 | -40.3 | -40.2 | -39.5 | -40.8 | -41.3 | -41.8 | -41.7 | -41.0 | -41.8 |
|  | Oct - Dec |  | -38.3 | -40.0 | -39.9 | -39.4 | -40.4 | -41.1 | -42.7 | -42.6 | -41.4 | -42.1 |
| 1998 | Jan - Mar |  | -36.5 | -38.0 | -38.1 | -37.2 | -38.9 | -39.2 | -42.1 | -41.9 | -40.6 | -41.2 |
|  | Apr - Jun |  | -37.5 | -39.8 | -40.2 | -38.8 | -41.6 | -41.0 | -42.6 | -42.4 | -41.2 | -41.8 |
|  | Jul - Sep |  | -40.6 | -43.6 | -44.5 | -42.5 | -46.4 | -44.7 | -43.1 | -42.9 | -41.8 | -42.5 |
|  | Oct - Dec |  | -38.6 | -41.9 | -42.7 | -41.2 | -44.2 | -42.5 | -38.3 | -38.1 | -38.1 | -38.9 |
| 1999 | Jan - Mar |  | -39.0 | -43.4 | -44.4 | -42.8 | -46.0 | -43.4 | -35.5 | -35.3 | -36.2 | -36.9 |
|  | Apr - Jun |  | -38.5 | -43.2 | -44.4 | -42.8 | -45.9 | -42.3 | -33.3 | -33.2 | -34.9 | -35.8 |

Chart 3. Price level of new models relative to the existed models (in the case of PCs)


$\underset{\text { for new models }}{\text { adj. indicator coeff. }}=\left(\begin{array}{c}\text { indicator coeff. } \\ \text { for new models }\end{array}-\ln \left[\begin{array}{c}\text { Tornqvist } \\ \text { index }\end{array}\right]\right) \cdot \frac{\text { new models' share }}{\text { average new models' share }}+\ln \left[\begin{array}{c}\text { Tornqvist } \\ \text { index }\end{array}\right]$

## - TVs

As shown in Chart 5, three kinds of chained hedonic calculations using monthly data - 'the two-period method', 'the single-period method' (geometric-mean) and 'the two-period method with an indicator for new models' - yield indexes close to each other in the case of color TVs similar to PCs. Furthermore, index derived from 'the two-period method' using quarterly data is also very close to those three indexes calculated from monthly data as shown in Chart 5. It implies introduction of new models does not affect hedonic regression parameters significantly.

As shown in Chart 4 and 5, chained indexes derived from the matched models method fall faster than (chained) hedonic indexes in the case of color TVs as noted by Lowe (1999). This fact indicates prices of new models tend to be higher than prices of the quality-equivalent existed models. Chart 6 also shows that indicator coefficients for new models estimated by 'the two-period method with an indicator for new models' are about zero or larger than zero, and they tend to be higher than price decrease rates of the existed models on average. In other words, prices of new models are about the same or higher than with those of the quality-equivalent existed models in the previous month.

After all, the results mentioned above may be possibly interpreted as proof of downward bias of the 'linking' or 'splicing' - an implicit adjustment for quality difference between new models priced in the current month and old models priced in the previous month by leveling price index from the previous month on the assumption that prices did not change from the previous month - in the case of TVs. However, we should carefully investigate it further before drawing a conclusion. As indicated in the case of PCs, price level of new models may depend on market conditions to some extent. In this case, a rise of price level of new models beginning from 1997 may be related with consumers' strong preference to flat display TVs.

Chart 4. Price indexes for color TVs (1995 average $=100$ )

a) See footnotes to Chart 8 .

Chart 5. Chained hedonic indexes and chained indexes using matched models (in the case of color TVs)


Chart 6. Price level of new models relative to the existed models (in the case of color TVs)


See footnote to Chart 3.

## - Digital cameras

Although we suppose chained indexes derived from the matched models method usually tend to fall faster than hedonic indexes in the cases of electric appliances, which have already spread to consumers, the case of digital cameras implies some new products have similarities with PCs with respect to quality changes as noted by Turvey (1999).

Chart 7 indicates a possibility that chained indexes derived from the matched models method are almost equal to hedonic indexes, or slightly higher. At present, it is difficult to draw a conclusion because we only use free sample data for test use, in which a number of models and duration of the observation are limited.

Chart 7. Price indexes for digital cameras (Aug. $1999=100$ )


## Price change by models of different quality

According to the hedonic parameter estimation, the value or 'price' of various features of electric appliances changes differently. In the case of color TVs, the 'price' of wide screen (aspect ratio is 16:9) decreased by about 30 percent relative to standard screen (aspect ratio is $4: 3$ ) in four years, and the 'price' of built-in videocassette recorder decreased by about 10 percent in the same period while the 'price' of flat display rose by about 30 percent relative to non flat display from 1997 through 1999 seemingly (See Annex 3 and 4). The 'price' hike in the last example may result from unexpectedly strong consumers' preference for flat display TVs.

The faster decline of the 'price' of wide screen contributed to relatively rapid fall of prices of the relevant models as shown in Chart 8. It also contributed to price fall of models with 28 inch or larger size display because wide screen is usually adopted for large-size display.

Those findings indicate difficulties in choices of the survey specifications. Obviously, choice of standard screen yields price indexes closer to hedonic indexes than that of wide screen between 1995 and 1999. Furthermore, as shown in Chart 9-1 and Chart 9-2, wide screen TVs did not expand their share in the total sales, or in the total number of units sold either although they were in the majority of the total sales in 1995 and 96 . Thus, it is not wrong to exclude wide screen from the survey specification if we need to choose either of the two. In order to obtain a price index much closer to hedonic indexes, we need to know changes of the 'price' of each feature and changes of the share gained by the relevant models in the total sales. It probably means use of scanner data containing price and quantity of each model, and hedonic calculation using scanner data are desirable for compiling more accurate price index whether direct or indirect use.

In the 2000 Japanese CPI revision, price index for the new category 'PCs' will be compiled using scanner data. We are still examining the methodology of index compilation for PCs. Although we intended to adopt the (chained) matched models method if price indexes derived from this method are sufficiently close to the hedonic indexes, our study indicates a possibility that the former tends to fall slower than the latter in the long run. The results presented in this paper also imply use of the overlap method yields price indexes higher than the hedonic indexes even if we can collect a price of the prescribed old and new models at each sample outlet at the same time by the traditional retail price survey.

As for TVs, we consider our study shows the appropriateness of the present methodology - a kind of combination of direct comparison and overlap - on the whole. However, we need to study further supposing the good choice of the survey specification will be more difficult in the future when features of TVs will be more diversified. We are also planning to continue our study for prices of digital cameras for the possible addition to the CPI basket in the near future.

Chart 8. Chained indexes using matched models, unit price indexes and chained indexes estimated from hedonic regressions (in the case of color TVs, 1995 annual average =100)

|  | all items | 14 inch | 21 inch | of which,models with a basic spec. ${ }^{\text {a) }}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | matched sample | matched sample | matched sample | matched sample | unit price index |  |  |  |
|  | chained Fisher | chained Fisher | chained Fisher | chained Fisher | simple ${ }^{\text {d) }}$ average of unit price | simple <br> average of <br> unit price <br> (geometric- <br> mean) | weighted ${ }^{\text {d) }}$ average of unit price | weighted ${ }^{\text {d }}$ <br> average of <br> unit price <br> (geometric- <br> mean) |
| 1995 | 100.0 | 100.0 | $\begin{array}{lllll}100.0 & 100.0 & 100.0 & 100.0\end{array}$ |  |  |  | 100.0 | 100.0 |
| 1996 | 76.6 | 81.9 | 83.3 | 80.9 | 87.3 | 85.3 | 85.8 | 85.9 |
| 1997 | 62.1 | 72.1 | 72.7 | $68.3 \quad 78.8$ |  | 77.8 | 82.8 | 83.1 |
| 1998 | 52.9 | 65.5 | 64.9 | $60.6 \quad 75.9$ |  | 75.7 | 79.0 | 79.3 |
|  | 28 inch | of which,models with wide screen and BS/CS tuner ${ }^{\text {c) }}$ |  |  |  |  |  |  |
|  | matched sample | matched sample | unit price index |  |  |  |  |  |
|  | chained Fisher | chained Fisher | simple ${ }^{\text {d) }}$ <br> average of unit price | simple <br> average of <br> unit price <br> (geometric- <br> mean) | weighted ${ }^{\text {d) }}$ average of unit price | weighted d) <br> average of <br> unit price <br> (geometric- <br> mean) |  |  |
| 1995 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |  |  |
| 1996 | 69.7 | 65.7 | 74.9 | 74.7 | 77.4 | 77.3 |  |  |
| 1997 | 51.5 | 48.1 | 63.5 | 62.8 | 61.3 | 61.4 |  |  |
| 1998 | 40.7 | 38.6 | 54.0 | 53.8 | 50.4 | 50.6 |  |  |


|  | index estimated from hedonic regressions ${ }^{\text {e) }}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All items | 14 inch |  | 21 inch |  | 28 inch |  |  |  |
|  | all spec. | basic spec. ${ }^{\text {a }}$ ) |  | basic spec. ${ }^{\text {a }}$ |  | basic spec. ${ }^{\text {a }}$ ) |  | wide ${ }^{\text {b) }}$ <br> screen | wide screen ${ }^{\text {c }}$ and BS/CS tuner |
|  | actual ${ }^{\text {g }}$ <br> makers' <br> shares <br> and coeff. | fixed ${ }^{\text {f }}$ <br> makers' <br> shares <br> and coeff. | actual ${ }^{\text {g }}$ <br> makers' shares and coeff. | fixed ${ }^{f}$ <br> makers' <br> shares and coeff. | actual ${ }^{\text {g) }}$ <br> makers' <br> shares <br> and coeff. | fixed ${ }^{\text {f }}$ makers' shares and coeff. | actual ${ }^{\text {g }}$ <br> makers' shares and coeff. | fixed ${ }^{\text {f }}$ <br> makers' <br> shares <br> and coeff. | actual ${ }^{\text {g }}$ <br> makers' shares and coeff. |
| 1995 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1996 | 83.5 | 84.2 | 84.8 | 84.7 | 85.3 | 85.3 | 85.9 | 79.4 | 79.9 |
| 1997 | 76.2 | 79.2 | 80.2 | 78.6 | 79.6 | 77.8 | 78.8 | 67.9 | 67.7 |
| 1998 | 71.5 | 75.1 | 79.2 | 72.4 | 76.4 | 68.8 | 72.6 | 56.7 | 57.4 |

a) Non-flat standard screen CRT (aspect ratio $4: 3$ ) with multiplex transmission broadcasting tuner, no other functions.
b) Non-flat wide screen CRT (aspect ratio 16:9) with multiplex transmission broadcasting tuner, no other functions.
c) Non-flat wide screen CRT (aspect ratio 16:9) with multiplex transmission broadcasting tuner, BS or BS/CS tuner, no other functions.
d) In the same way as chained indexes, monthly unit price indexes are rebased on 1995 annual average.
e) Chained price index estiamted by substituting the relevant values for the average of variables in the hedonic regression models derived from the single-month method shown in (3) - (10). Hedonic regression parameters are estimated using all models.
f) Excluding change of makers' shares and coefficients of maker's indicators from the calculations.
g) Including change of makers' shares and coefficients of maker's indicators in the calculations.

Chart 9-1. Wide screen TVs, share in the total sales by size


Chart 9-2. Wide screen TVs, share in the total number of units sold


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## Annex 1. Hedonic regression parameter estimates (in the case of PCs*, the single-month method)

objective variable : log-transformed average unit price, weight : number of goods sold


[^1]Estimates for other months are omited from the table.

Annex 2. Hedonic regression parameter estimates (in the case of PCs*, the two-month method with an indicator for new models)
objective variable : log-transformed average unit price, weight : number of goods sold


[^2]Annex 3. Hedonic regression parameter estimates (in the case of color TVs*, the single-month method)
object variable : log-transformed average unit price, weight : number of goods sold

|  |  | Jan, 1995 |  | Jan, 1996 |  | Jan, 1997 |  | Jan, 1998 |  | Jan, 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | coefficient | t-value | coefficient | t-value | coefficient | t-value | coefficient | t-value | coefficient | t-value |
| intercept |  | 9.605823 | 367.30 | 9.390221 | 380.72 | 9.319001 | 390.23 | 9.334565 | 390.98 | 9.368059 | 338.54 |
| maker base: Aiwa | Sony | 0.258705 | 10.31 | 0.236728 | 11.47 | 0.212837 | 10.76 | 0.270561 | 17.01 | 0.262584 | 16.50 |
|  | Panasonic | 0.254843 | 9.93 | 0.172048 | 8.74 | 0.203779 | 10.14 | 0.209485 | 12.05 | 0.218389 | 12.50 |
|  | Japan Victor | 0.158148 | 5.47 | 0.167104 | 6.39 | 0.099504 | 4.32 | 0.207068 | 9.59 | 0.180947 | 8.47 |
|  | Toshiba | 0.151595 | 5.32 | 0.119463 | 4.91 | 0.116449 | 5.10 | 0.171340 | 8.44 | 0.178473 | 8.18 |
|  | Mitsubishi | 0.140226 | 4.96 | 0.087697 | 3.49 | 0.079313 | 3.30 | 0.099810 | 4.17 | 0.167550 | 7.05 |
|  | Hitachi | 0.042056 | 1.42 | 0.064620 | 2.77 | 0.064712 | 2.64 | 0.104522 | 5.42 | 0.127275 | 4.56 |
|  | Sanyo | 0.028038 | 1.07 | 0.051098 | 2.38 | 0.078341 | 3.25 | 0.088811 | 3.98 | 0.082280 | 4.08 |
|  | Sharp | 0.032126 | 1.26 | 0.055379 | 2.85 | 0.058376 | 2.95 | 0.097982 | 5.42 | 0.133291 | 6.81 |
|  | NEC | -0.025052 | -0.95 | -0.016342 | -0.74 | -0.016108 | -0.74 | 0.031662 | 1.30 | 0.139051 | 0.42 |
|  | Funai | -0.096483 | -3.34 | -0.142585 | -4.48 | -0.176518 | -6.72 | -0.199472 | -9.81 | -0.209694 | -9.41 |
|  | Sansei | -0.336899 | -10.58 | -0.176032 | -5.26 | -0.184406 | -6.32 | -0.036974 | -0.72 | -0.118378 | -2.87 |
|  | Orion | -0.145189 | -3.73 | -0.254426 | -8.25 | -0.105480 | -2.00 |  |  |  |  |
|  | Maruman | -0.316705 | -7.76 | -0.204617 | -2.86 |  |  |  |  |  |  |
|  | LG | -0.240208 | -6.66 | -0.329942 | -11.44 | -0.238424 | -8.33 | -0.088380 | -1.28 | -0.264741 | -6.86 |
|  | Daiu |  |  |  |  | -0.223773 | -4.35 | -0.240808 | -9.62 | -0.285098 | -11.18 |
|  | Yupitel | -0.238687 | -2.61 | -0.273076 | -5.13 |  |  |  |  |  |  |
| LCD |  |  |  | 1.798749 | 13.77 | 1.700991 | 10.75 | 1.648851 | 10.99 | 1.854288 | 13.78 |
| square of screen size (inch ${ }^{2}$ ) |  | 0.001521 | 37.44 | 0.001505 | 39.28 | 0.001496 | 41.65 | 0.001389 | 42.10 | 0.001272 | 38.36 |
|  |  | 0.436755 | 29.60 | 0.364408 | 25.86 | 0.295097 | 19.48 | 0.209154 | 13.28 | 0.096760 | 4.78 |
| wide screen |  |  |  | 0.166701 | 5.14 | 0.063862 | 1.93 | 0.028199 | 0.82 | -0.037311 | -0.66 |
| HDTVflat display |  | 0.692077 | 4.56 | 0.684012 | 6.30 | 0.692197 | 12.37 | 0.613933 | 13.13 | 0.441939 | 7.19 |
|  |  |  |  |  |  | 0.078356 | 0.68 | 0.241608 | 9.31 | 0.341605 | 16.90 |
| multiplex transmission broadcasting |  | 0.181467 | 11.50 | 0.177756 | 12.00 | 0.165471 | 11.26 | 0.139236 | 10.25 | 0.175582 | 12.64 |
| BS or CS/BS tuner teletext decorder input for external digital satelitte broadcasting tuner |  | 0.095123 | 3.40 | 0.042458 | 1.63 | 0.066780 | 2.76 | 0.099002 | 3.84 | 0.141401 | 4.80 |
|  |  | 0.267355 | 5.47 | 0.148705 | 4.78 | 0.157342 | 4.43 | 0.173544 | 3.82 | 0.240911 | 5.04 |
|  |  |  |  |  |  |  |  | 0.350136 | 1.33 | 0.205558 | 0.32 |
| no. of TV tuners picture-in-picture |  | 0.075133 | 3.61 | 0.135551 | 7.22 | 0.106218 | 5.89 | 0.084685 | 4.34 | 0.055514 | 2.39 |
|  |  | 0.080565 | 1.37 | -0.002326 | -0.05 | 0.112996 | 3.57 | 0.111905 | 3.64 | 0.076761 | 2.06 |
| MUSE-NTSC converter |  | 0.143457 | 0.93 | 0.240962 | 1.86 | 0.156548 | 3.53 | 0.140827 | 3.96 | 0.192720 | 5.79 |
| built-in VCR (VHS)built-in internet access |  | 0.663438 | 36.66 | 0.622523 | 39.54 | 0.615408 | 39.44 | 0.549169 | 33.89 | 0.551028 | 26.36 |
|  |  |  |  |  |  | 0.571851 | 2.30 | 0.118754 | 0.28 | 0.019766 | 0.04 |
| $\mathrm{R}^{2}$ |  | 0.9806 |  | 0.9807 |  | 0.9796 |  | 0.9803 |  | 0.9812 |  |
| adj. $\mathrm{R}^{2}$number of items |  | 0.9795 |  | 0.9795 |  | 0.9783 |  | 0.9790 |  | 0.9800 |  |
|  |  | 442 |  | 477 |  | 496 |  | 515 |  | 475 |  |

* Excluding projection TVs and portable TVs with screen size less than 10 inch

Estimates for other months are omited from the table.

Annex 4. Hedonic regression parameter estimates (in the case of color TVs*, the two-month method with an indicator for new models)
object variable : log-transformed average unit price, weight : number of goods sold

|  | $\begin{aligned} & \text { Jan, } 1995=0 \\ & \text { Feb, } 1995=1 \end{aligned}$ |  | $\begin{aligned} & \hline \text { Jan, } 1996=0 \\ & \text { Feb, } 1996=1 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Jan, } 1997=0 \\ & \text { Feb, } 1997=1 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Jan, } 1998=0 \\ & \text { Feb, } 1998=1 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Jan, } 1999=0 \\ & \text { Feb, } 1999=1 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | coefficient | t-value | coefficient | t-value | coefficient | t-value | coefficient | t-value | coefficient | t-value |
| intercept | 9.642611 | 516.74 | 9.407944 | 506.85 | 9.333999 | 540.10 | 9.358528 | 520.74 | 9.381928 | 458.05 |
| later month, models sold in earlier month also | -0.023025 | -3.88 | -0.012559 | -2.03 | -0.012295 | -2.04 | -0.016079 | -2.78 | -0.018030 | -2.92 |
| later month, models not sold in earlier month | 0.013745 | 0.26 | -0.076867 | -0.43 | 0.040766 | 0.63 | -0.005753 | -0.07 | -0.022900 | -0.29 |
| maker Sony | 0.249818 | 14.23 | 0.236570 | 15.54 | 0.214038 | 15.28 | 0.260561 | 22.67 | 0.262400 | 22.87 |
| base: Aiwa Panasonic | 0.250659 | 14.00 | 0.170710 | 11.72 | 0.210837 | 14.81 | 0.212650 | 16.83 | 0.224712 | 17.63 |
| Japan Victor | 0.173263 | 8.60 | 0.168937 | 9.04 | 0.112022 | 7.03 | 0.201621 | 13.34 | 0.184686 | 12.30 |
| Toshiba | 0.149026 | 7.62 | 0.116198 | 6.66 | 0.122371 | 7.70 | 0.170040 | 11.71 | 0.180617 | 11.51 |
| Mitsubishi | 0.131444 | 6.78 | 0.081427 | 4.45 | 0.075714 | 4.49 | 0.099574 | 5.81 | 0.164568 | 9.72 |
| Hitachi | 0.034597 | 1.74 | 0.054006 | 3.14 | 0.065383 | 3.77 | 0.096723 | 6.84 | 0.104480 | 5.64 |
| Sanyo | 0.033123 | 1.81 | 0.048187 | 3.02 | 0.073709 | 4.37 | 0.083636 | 5.17 | 0.094644 | 6.19 |
| Sharp | 0.021016 | 1.19 | 0.041087 | 2.86 | 0.057309 | 4.09 | 0.090967 | 6.95 | 0.129196 | 9.24 |
| NEC | -0.027104 | -1.47 | -0.017691 | -1.08 | -0.021917 | -1.42 | 0.023271 | 1.36 | 0.065587 | 0.34 |
| Funai | -0.105781 | -5.08 | -0.136724 | -5.66 | -0.176893 | -9.15 | -0.211051 | -14.04 | -0.207831 | -12.77 |
| Sansei | -0.324105 | -13.95 | -0.261776 | -10.97 | -0.172774 | -8.30 | -0.067168 | -1.88 | -0.115505 | -3.74 |
| Orion | -0.172356 | -6.44 | -0.317739 | -14.61 | -0.170144 | -4.84 |  |  |  |  |
| Maruman | -0.336140 | -12.03 | -0.205775 | -4.13 |  |  |  |  |  |  |
| LG | -0.238001 | -9.25 | -0.346881 | -15.49 | -0.270433 | -12.95 | -0.115063 | -2.38 | -0.246762 | -8.09 |
| Daiu |  |  |  |  | -0.245347 | -6.03 | -0.246879 | -13.54 | -0.295166 | -15.86 |
| Yupitel | -0.274416 | -5.31 | -0.328495 | -7.85 |  |  |  |  |  |  |
| LCD |  |  | 1.871131 | 20.61 | 1.699215 | 15.12 | 1.654273 | 15.37 | 1.862137 | 19.07 |
| square of screen size (inch ${ }^{2}$ ) | 0.001530 | 55.91 | 0.001516 | 55.72 | 0.001490 | 59.98 | 0.001403 | 61.07 | 0.001269 | 54.49 |
| wide screen | 0.441096 | 45.46 | 0.366981 | 37.14 | 0.304293 | 29.39 | 0.209974 | 19.39 | 0.099188 | 7.15 |
| EDTV |  |  | 0.168640 | 7.74 | 0.081188 | 3.65 | 0.040432 | 1.78 | -0.025805 | -0.66 |
| HDTV | 0.706540 | 7.44 | 0.684407 | 10.37 | 0.677360 | 20.04 | 0.620251 | 20.95 | 0.446395 | 10.89 |
| flat display |  |  |  |  | 0.108056 | 1.34 | 0.245443 | 14.04 | 0.345061 | 25.01 |
| multiplex transmission broadcasting | 0.172086 | 16.20 | 0.172649 | 16.19 | 0.164169 | 16.02 | 0.133236 | 13.87 | 0.169485 | 17.00 |
| BS or CS/BS tuner | 0.112733 | 6.10 | 0.047366 | 2.56 | 0.065499 | 3.95 | 0.107237 | 5.81 | 0.141216 | 6.72 |
| teletext decorder | 0.265380 | 8.57 | 0.153295 | 7.17 | 0.145492 | 6.27 | 0.192592 | 6.32 | 0.240130 | 7.55 |
| input for external digital satelitte broadcasting tuner |  |  |  |  |  |  | 0.369340 | 1.99 | 0.199199 | 0.42 |
| no. of TV tuners | 0.063773 | 4.70 | 0.133717 | 9.89 | 0.105023 | 8.41 | 0.077060 | 5.35 | 0.061920 | 3.64 |
| picture-in-picture | 0.096680 | 2.60 | -0.006619 | -0.22 | 0.109999 | 5.17 | 0.114362 | 5.32 | 0.066183 | 2.54 |
| MUSE-NTSC converter | 0.138498 | 1.46 | 0.211188 | 2.59 | 0.143617 | 5.06 | 0.125485 | 5.39 | 0.189742 | 8.63 |
| built-in VCR (VHS) | 0.668161 | 54.65 | 0.629930 | 54.87 | 0.616076 | 54.77 | 0.559141 | 46.16 | 0.544350 | 35.63 |
| built-in internet access |  |  |  |  | 0.631152 | 3.77 | 0.077374 | 0.27 | 0.095948 | 0.25 |
| $\mathrm{R}^{2}$ | 0.9834 |  | 0.9816 |  | 0.9816 |  | 0.9819 |  | 0.9823 |  |
| adj. $\mathrm{R}^{2}$ | 0.9828 |  | 0.9810 |  | 0.9810 |  | 0.9812 |  | 0.9817 |  |
| number of items per month | 426 |  | 460 |  | 476 |  | 490 |  | 451 |  |

* See footnotes to Annex 3.


# Annex 5. Hedonic regression parameter estimates 

(in the case of digital cameras ${ }^{\text {a }}$, the single-regression mthod)
object variable : log-transformed average unit price, weight : number of units sold

a) Excluding wrist-watch types and the lowest-grade
b) Group A : Minolta, Ricoh, Sanyo, Sony, Toshiba
c) Group B : Canon, Epson, Fuji Film, Kodak, Olympus, Sharp


[^0]:    1) We used aggregated data provided by GfK Japan. This company collects scanner data from many volume sellers of electric appliances in Japan, and aggregates them by item. In many cases, essentially the same goods, usually different only in color, have different JAN article numbers, which correspond to EAN. Those goods are categorized into a same item in the aggregated data available to us.
[^1]:    * Excluding PDAs and palmtop PCs.

[^2]:    * See footnotes to Annex 1.

